## 令和 4 年度入学試験問題

## 地域経営学部

## 一般選抜 後期日程

# 小 論 文

### (注意事項)

- 1. この問題冊子は試験開始の合図があるまで開いてはならない。
- 2. 問題は全部で4ページある。落丁・乱丁、印刷不鮮明の箇所などがあった場合は申し出ること。
- 3. 別に解答用紙が2枚および下書き用紙が2枚ある。
- 4. 解答はすべて解答用紙の指定された箇所に横書きで記入すること。
- 5. 受験番号は解答用紙の指定された箇所に必ず記入すること。
- 6. 解答時間は90分である。
- 7. 問題冊子および下書き用紙は持ち帰ること。

#### 問題1 次の英文の要約を200字以内の日本語で書きなさい。

An increasing number of senior citizens are involved in problems related to online shopping.

It is necessary to create a system to alert elderly people about fraudulent business practices, providing specific examples of problems, and to strengthen measures to prevent them from incurring damages.

According to the National Consumer Affairs Center of Japan, a record high of about 110,000 cases of problems linked to such services as online shopping involving people in their 60s or older were reported to the center in fiscal 2020. It was the first time the figure has exceeded 100,000. About 60% of the cases involved transactions on the internet, including major online shopping websites.

In the past, consultations by elderly people have been mostly about door-to-door or phone-solicitation sales. Increases in the use of smartphones and other digital devices, as well as the increase in the amount of time spent at home due to the novel coronavirus pandemic, are likely to have had an impact on the rise in the number of such problems.

Many of the online shopping problems involve transactions in which customers are attracted at first by extremely low prices during a "trial" period, but then find they have a contract to buy the products on a regular basis, and sales in which customers have to buy products that online firms send to them even if they did not order them.

Cases include a person who was "unable to successfully cancel a video streaming service so had to continue to pay for the subscription by credit card" and another whose "great-grandfather signed up for the latest model of a smartphone when he went to a shop alone to inquire about a problem with his cell phone."

The digitization of society should be used to improve the convenience of senior citizens. If such problems increase, it could end up in putting the cart before the horse.

As part of a project to promote digitization, the government is supporting seminars mainly to teach elderly people and others how to use smartphones. It is also necessary to thoroughly inform them of the risks involved in using digital devices.

A watchdog network based on the Consumer Safety Law is a framework for protecting elderly people from problems involving the internet. The network involves local governments, police, welfare organizations, volunteers and others, who share information on problems quickly to prevent damages from spreading.

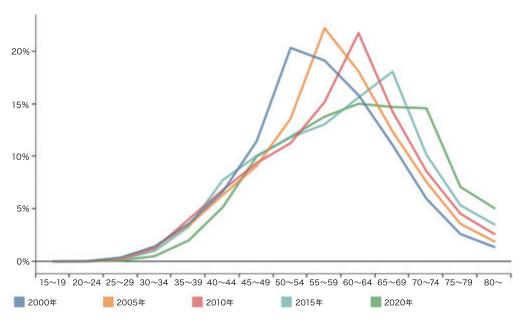
The network will not be effective if relevant organizations only share information among themselves. They must also actively communicate with elderly people. It is necessary to strengthen the functions of the network.

The family members of elderly people and people around them should also play an important role. People must be vigilant if they see such warning signs as an increase in the number of unfamiliar or unused items in the homes of elderly people or if they notice periodical payments.

It is important to talk with elderly people on a daily basis about where to seek advice regarding such problems. It is also vital to regularly contact and visit elderly people who live alone.

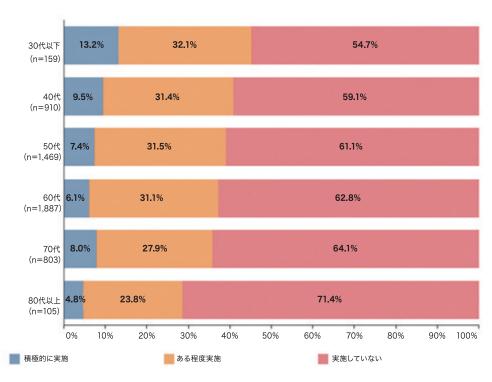
(出典: EDITORIAL: Devise measures to protect elderly from predatory online shopping practices, The Japan News, October 8, 2021, 原文のまま)

問題2 次の二つの図は、2021年版『中小企業白書』「第2部 危機を乗り越える力」からの引用である。これらの図に基づいて、以下の設問に答えなさい。



資料: (株)東京商工リサーチ「企業情報ファイル」再編加工 (注)「2020年」については、2020年9月時点のデータを集計している。

図1 年代別に見た中小企業の経営者年齢の分布



資料: (株)東京商工リサーチ「中小企業の財務・経営及び事業承継に関するアンケート」 (注)新型コロナウイルス感染症流行前(2017年~2019年)の新事業分野への進出の状況について確認したもの。

図2 経営者年齢別、新事業分野への進出の状況(2017年~2019年)

### 設問

- **問1** 図1の説明を200字以内で書きなさい。
- **間2** 図1と図2を踏まえて、今後の中小企業の「新事業分野への進出」について、200字以内で説明しなさい。